



exclusive logistics solutions



IMAGINE IF

**BACKGROUND**

Established in South Africa in 2005. The driving force behind this was the crystal clear opportunity for the formation of a boutique business model focusing on highly personalised business relationships for industries who are undergoing increased demands from their customers – and where a service delivery culture is a prerequisite, not an option. We are recognised by every team member, customer and business partner as a company that creates innovative, practical and measurable solutions that produce exceptional and sustainable results.



**ETHOS**

There is no substitute for quality and confidentiality  
Service and integrity above financial returns  
Team members take first priority in every aspect  
Customers, suppliers and international agents are treated with mutual respect  
Challenge the status quo for continuous improvement  
Creativity and individuality are pre requisites  
We don't close deals, we open relationships  
Driven by passion and take pride in exceeding both our own and our customer's expectations  
We will not sacrifice our values for anything!

**SERVICES**

International Air Freight Forwarding  
International Ocean Freight Forwarding  
Logistics Services  
In-house Customs Broking  
Insurance  
Project Cargo  
Fairs and Exhibitions  
Vertical Industry Focus  
Trade Finance



*“Intelligence makes complex concepts simple, while ignorance makes simple concepts complex”*

**SOLUTIONS**

One Business Manager - One point of contact  
Solution Based - Rapid decision making  
24 hours a day, 7 days a week - Total availability  
Customised Service Level Agreements - Flexibility  
Standard Operating Procedures - Reliability  
Continuous Process Improvement - Innovation  
Performance Measurement - Accuracy  
Status Reports – Real time information





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IMAGINE IF

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- ✓ You dealt with a company you trusted
- ✓ You were treated as a business partner
- ✓ You had one point of contact for all your business needs
- ✓ You could enter and exit markets without any process changes
- ✓ Your supplier enhanced your profitability
- ✓ You had access to all levels in the company
- ✓ You had total visibility into your supply chain
- ✓ Your supplier adapted to your way of working
- ✓ You experienced personalised service and felt part of a team
- ✓ Your products were in place, on time and intact, every time
- ✓ Your challenges were met with real solutions



PROUDLY PRESENTING EXCLUSIVE LOGISTICS SOLUTIONS

NETWORK



Exclusive Logistics Solutions is an integral member of World Cargo Alliance (WCA), the largest independent freight forwarding network in the world. Through this network we are able to offer you offices in over 190 countries on all the worlds continents. This means that you can enter and exit any international market you wish to with total business continuity through your local Exclusive logistics Solutions office. The strength of our network is the relationships we have developed over the years with the business owners enabling you with competitiveness, consistency and speed of decision making. Exclusive Logistics Solutions in South Africa was voted the Best Agent in Africa by the members of World Cargo Alliance.

World Cargo Alliance Award Winner for Africa

- Level 2 BEE Business Certification
- Obsessive about Personalised Service
- Representatives in 196 countries
- Collaborating with people who believe in what we believe
- Taking a stance on creating a sustainable future



LEADERSHIP TEAM

Leading, Empowering and Protecting the business

If one does not know to which port one is sailing, no wind is favourable - Lucius Annaeus Seneca

DEREK HOLMES

Mobile : +27 82 076-9134  
Email : dholmes@els-sa.co.za

IAN NASH

Mobile : +27 83 229-5034  
Email : inash@els-sa.co.za

ALEX FERNIHOUGH

Mobile : +27 82 469-4038  
Email : alexf@els-sa.co.za

